Ready Today · ISO 9001:2026 Aligned

BEST IN CLASS SUPPLIER AUDIT TOOL

INDIANA CONSULTING AND TRADE



"I need a tool now. I don't have time to develop it."

"Where can I get one…"

HERE! 12 sections · 233 scored questions · live dashboard · auto action plan.

Ready to use · today
No development time needed.

FREE · 30 days
Once you put in an RFQ.

Buy it today
$99 / $105 w/tax

Order from website
Click to buy

Why supplier audits matter

01 **Their failure becomes your failure.** Your customer never sees your supplier — they see your name on the part, your logo on the box and your signature on the approval.

02 **Financial risk.** A supplier that runs out of cash mid-program means line-down charges, expedited freight, emergency resourcing and a new PPAP — costs that wipe out years of piece-price savings.

03 **Recall risk.** One escaped defect from an uncontrolled process can trigger containment, sorting, warranty claims and field campaigns. Every recall is traced back through the supply chain — to the approval record.

04 **Reputation risk — the company.** OEMs, regulators and end users remember who shipped the bad part. Scorecards drop, new business goes on hold, and trust takes years to rebuild.

05 **Reputation risk — the engineer who signed off.** The SQE's name is on the supplier approval. When a supplier fails, the first question is: *who approved them, and what evidence did they have?*

06 **Compliance risk in 2026.** Tariff origin rules, forced-labor tracing and carbon reporting now reach deep into the supply chain. A non-compliant shipment can be held at the border.

07 **Continuity risk.** A ransomware attack, flood or single-source sub-supplier at Tier 2 can stop your line just as fast as a quality spill.

08 **A certificate isn't proof.** An ISO certificate shows a system exists. Only an on-site audit shows whether it works on *your* part, on *your* volume.

Lucy signs the quality approval. Tom signs the purchase order. Neither should bet a career on a supplier's promise. **A scored, documented audit is their evidence** — every rating backed by written criteria, every gap tracked to closure, every decision defensible in a quality review.

One tool. Every risk. Fully documented.

- ✓ 12 audit sections
- ✓ 233 scored questions
- ✓ Written criteria, 4 levels
- ✓ Mandatory knock-outs
- ✓ Live dashboard & charts
- ✓ Auto action plan
- ✓ ISO 9001:2026 aligned
- ✓ Customize in minutes

Scan to submit an RFQ
Issue us an RFQ — we audit, source and quality-manage your parts.
inconsultingandtrade.com/rfq

Get the tool for $99
Edit access to the full audit workbook. $99 / $105 w/tax — scan to order securely.

Learn more about our company
Scan to watch our company intro video on YouTube.

Edit access unlocks every question, weight, target and section — make it your company's standard.

Sign off with evidence, not hope.

Mike Musleh · 765-413-4188 · mmusleh@inconsultingandtrade.com

100% WOMEN OWNED
AMERICAN HEADQUARTERS
ENGINEERING CENTRIC

Supplier audit tool supports, but does not replace, accredited ISO certification or your company's supplier approval procedures. Ratings depend on the evidence gathered by the auditor.

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Our tool gets you compliance-ready — no matter how you stack it.

OPTION A

Let the supplier audit themselves

1. Send the tool to your supplier.
2. They rate every question against the written criteria and attach evidence.
3. You get the scored dashboard and gap list back.
4. **You follow up on the gaps.**

OR

OPTION B

Audit on site — reveal and assign gaps

1. Your team (or IC&T engineers) audits on site.
2. Every gap is revealed and rated in front of the supplier.
3. Owners and due dates are assigned on the spot.
4. **The action plan tracks every gap to closure.**

Either way: same 233 questions, same scoring, same action plan — built around ISO 9001:2026 and every standard stacked on it.

Evolution of ISO 9000 and its branches

ISO 9000
Family, 1987
Origin: BS 5750

Requirements
87, 94, 00, 08, 15, 26

- ☑ **ISO 9001:2026** — Current, Sept 2026
- ☑ **ISO 9001:2015** — Valid in transition
- ☐ **ISO 9002 / 9003** — Withdrawn 2000

Guidance
Not certifiable

- ☐ **ISO 9000:2015** — Vocabulary only
- ☐ **ISO 9004:2018** — Improvement guide
- ☐ **ISO 19011** — How to audit

Sector-specific
9001 plus extras

- ☑ **IATF 16949:2016** — Automotive
- ☑ **AS9100D** — Aerospace, defense
- ☑ **ISO 13485:2016** — Medical devices
- ☑ **TL 9000** — Telecom
- ☑ **API Spec Q1** — Oil and gas
- ☑ **ISO/TS 22163** — Rail

☑ Sufficient QMS certificate for supplier audit ☐ Not sufficient on its own

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Inside the audit tool

MULTI-FACETED · SCORED · DEFENSIBLE

01 Management
Leadership, KPIs, CIP/PDCA, succession, AI-use policy

02 Finance
Credit, dependency, tariff & FX exposure, insurance

03 Quality
ISO/IATF status, PPAP, SPC, calibration, mill certs

04 Design & Development
DFMEA, APQP, change control, IP, VA/VE

05 Customer Relationship
Contracts, 8D, warranty, RFQ speed, scorecards

06 Supply Chain
Traceability, OTD, capacity, Tier 2/3 mapping

07 Manufacturing & EHS
Process flow, OEE, TPM, 5S, safety record

08 Business Continuity
BCP, RT80 recovery, ransomware, geopolitics

09 Information Systems
ERP, QMS software, data exchange, back-ups

10 Sustainability & Ethics
EMS, social, ethics, carbon, CBAM, PFAS

11 Trade & Tariffs · NEW
HTS, origin, Section 232, UFLPA, screening

12 Cybersecurity · NEW
MFA, backups, incident response, CMMC

OVERALL WEIGHTED SCORE	OVERALL RATING	AUDIT COMPLETION	MANDATORY GAPS	HIGH-RISK FINDINGS	OPEN ACTIONS
67.3%	Adequate	100%	0	32	62

APPROVAL DECISION	CONDITIONALLY APPROVED — corrective action plan required

#	Section	In Scope	Weight	Questions	Answered	Completion	Score	Target	Gap	Mandatory Gaps	High Risk	Rating
1	Management	Yes	1.0	26	26	100%	67%	75%	-8%	0	6	Adequate
2	Finance	Yes	1.0	10	10	100%	60%	75%	-15%	0	1	Minimum
3	Quality Management	Yes	1.5	24	24	100%	93%	75%	+18%	0	0	World Class
4	Product Development	Yes	1.0	25	25	100%	65%	75%	-10%	0	4	Adequate
5	Customer Relationship	Yes	1.0	16	16	100%	85%	75%	+10%	0	0	Excellent
6	Supply Chain Management	Yes	1.5	30	30	100%	57%	75%	-18%	0	9	Minimum
7	Manufacturing & Assembly	Yes	1.5	24	24	100%	81%	75%	+6%	0	0	Excellent
8	Business Continuity Management	Yes	1.0	13	13	100%	51%	75%	-24%	0	3	Minimum
9	Information Systems	Yes	1.0	14	14	100%	90%	75%	+15%	0	0	World Class
10	Sustainability & Ethics	Yes	1.0	31	31	100%	66%	75%	-9%	0	1	Adequate
11	Trade Compliance & Tariff Risk (NEW)	Yes	1.5	12	12	100%	42%	75%	-33%	0	6	Unacceptable
12	Cybersecurity & Data Protection (NEW)	Yes	1.0	8	8	100%	50%	75%	-25%	0	2	Minimum
	TOTAL / OVERALL			233	233	100%	67%	75%	-8%	0	32	Adequate

Live dashboard with automatic approve / conditional / not-approved decision · illustrative sample data

BETTER SUPPLIERS · LOWER RISK · STRONGER SIGN-OFFS Scored 0–3 against written criteria · N/A never counts against the supplier

Who is IC&T?

Indiana Consulting and Trade is an American-headquartered, engineering-centric sourcing and supply chain partner. We source hard parts globally and domestically, manage the risk, and deliver from print to dock. **Give us your biggest problems, we will fix them.**

65+ yrs
combined executive experience

32
countries of sourcing experience

$1.5B+
in spend managed across our careers

Worldwide
full-time engineers: metallurgists, ME and QE

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COMMODITIES WE COVER

Sourced · quoted · quality-managed by one team



01 Castings



02 Sand Casting



03 Gravity Casting



04 Lost Wax Casting



05 High Pressure Die Casting



06 Machined Parts



07 Swiss, Lathe & Grinding of Shafts



08 Fasteners & Hardware



09 Gears & Power Transmission



10 Plastic Injection Molding



11 Seat Track Hardware (2-Way & 4-Way)



12 Seat Track Assemblies



13 Firearm & Self-Defense Components



14 Orthopedic Surgical Instruments



15 Orthopedic Trials (Plastic Parts)



16 Orthopedic Knee & Round Broaches

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What ICT does for you

- **Engineering Solutions:** Solving complex manufacturing challenges, print stack-up issues, porosity, machine fit-ups, quality failures, recalls, and process improvements while reducing costs.
- **Global Sourcing & Manufacturing:** Connecting companies with qualified global suppliers for machining, casting, forging, fabrication, and contract manufacturing.
- **Business & Operational Consulting:** Improving purchasing, supply chains, manufacturing efficiency, quality systems, and profitability through hands-on expertise.
- **Executive Recruiting:** Finding exceptional leadership and specialized talent who drive operational excellence, innovation, and business growth.

ONE HOLDING COMPANY · EVERY SOURCING OPTION

The Weathered Moose LLC owns both an offshoring company and a nearshoring company. We provide you all options.

Indiana Consulting and Trade
Offshoring

Quote both — get it right the first time.

USA Near Shoring
Nearshoring · Insourcing Division

COUNTRIES WE SOURCE FROM

In-country teams · feet on the ground

India — Metals

Mechanical engineers: #2 Worldwide
Metals / metal-goods exports: Top 10
Favorability toward USA: Favorable
Currency trend (INR/USD): Gradual depreciation
Focus: Sand & investment castings · CNC machining · Fasteners

China — Electrical

Mechanical engineers: #1 Worldwide
Metals / metal-goods exports: #1 Global
Favorability toward USA: Mixed
Currency trend (CNY/USD): Managed / stable
Focus: Electrical components · Assemblies · Injection molded housings

Taiwan — Precision & Electronics

Mechanical engineers: High density
Metals / metal-goods exports: Top 15
Favorability toward USA: Highly favorable
Currency trend (TWD/USD): Relatively stable
Focus: Precision CNC machining · Electronic sub-assemblies · Tight-tolerance parts

Thailand — Clothing, Electrical

Mechanical engineers: Growing pool
Metals / metal-goods exports: Top 40
Favorability toward USA: Favorable
Currency trend (THB/USD): Relatively stable
Focus: Textiles · Electrical assemblies

Indonesia / Malaysia — Medical

Mechanical engineers: Mid-tier
Metals / metal-goods exports: Top 30
Favorability toward USA: Favorable
Currency trend (IDR, MYR/USD): Mixed
Focus: Medical components · Regulated quality systems

Country indicators are directional. Confirm against current sourcing and economic data before relying on them.

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